



Snugborough Trading Estate  
 Union Mills  
 Isle of Man  
 IM4 4LH

# QUOTATION

Tel: 01624 629940  
 Email: info@talbots.im  
 Website: https://www.talbots.im  
 VAT No: GB000219546

To:  
 Mr & Mrs. Gary Blackburn  
 115 King Edward Road  
 Onchan  
 IM3

Job Address:  
 Mr & Mrs. Gary Blackburn  
 115 King Edward Road  
 Onchan  
 IM3

Job Number:  
 TS12345 Q1  
 Quote Date:  
 Tuesday 14 Oct 2025

Location	Product	Description	Qty	Net price	Gross Price
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	491.59	589.91
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	711.56	853.87
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	656.58	787.90
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	601.59	721.91
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	656.58	787.90
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	711.56	853.87
Main Bedroom	Cellular - Motorised - Side Window Blind	Quantity: 1, Location: Main Bedroom, Product Type: AE10 - 12 or 24v- Band A, Fabric: Fabric T.B.C, Color: TBC, Somfy 12V Tilt & Lift, Somfy 12V Tilt and Lift Zigbee Motor, Power Options: Li ion Rechargeable Battery Pack, Hardware Colour: White	1	491.59	589.91
	Motor Accessories	Remotes: Yisa 5 Zigbee	1	58.65	70.38
	Motor Accessories	Chargers: LI-ION 2 POWER UNIT UK ZIGBEE USBC	1	12.72	15.26
Bar Back Window	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White	1	359.64	431.57
Bar Bay Window	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off back, Controls Colour: White, Control Side: Left, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White	1	225.40	270.48

Location	Product	Description	Qty	Net price	Gross Price
Bar Bay Window	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off back, Controls Colour: White, Control Side: Left, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 1, Blind Number In Fascia: 1, Control Type: Free Link	1	423.84	508.61
Bar Bay Window	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 1, Blind Number In Fascia: 2	1	415.74	498.89
Bar Bay Window	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White	1	225.40	270.48
Lounge Bi-Fold	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Left, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: 1	1	544.86	653.83
Lounge Bi-Fold	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Left, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: 2	1	544.86	653.83
Lounge Bi-Fold	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: 3	1	379.54	455.45
	Motor Accessories	Remotes: Yisa 5 Zigbee	1	58.65	70.38
Lounge Bay	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Left, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 2 - Channel 1	1	343.14	411.77
Lounge Bay	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Left, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 2, Blind Number In Fascia: 1, Control Type: Free Link, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 2 - Channel 2	1	560.96	673.15
Lounge Bay	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 2, Blind Number In Fascia: 2, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 2 - Channel 3	1	552.86	663.43
Lounge Bay	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 2 - Channel 4	1	343.14	411.77
	Motor Accessories	Remotes: Yisa 5 Zigbee	1	58.65	70.38

Location	Product	Description	Qty	Net price	Gross Price
Office	Louvolite Cassette Roller	Fabric: Oslo, Color: Silver, Product Type: 70mm Fascia 6 + 10%, Roll Direction: Off front, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 30 Ultra Zigbee, Channel Numbers: Remote 3 - Single Channel	1	648.63	778.36
Front Downstairs LH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Left, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White	1	152.44	182.93
Front Downstairs LH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Left, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 3, Blind Number In Fascia: 1, Control Type: Free Link	1	295.08	354.10
Front Downstairs LH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 3, Blind Number In Fascia: 2	1	286.98	344.38
Front Downstairs LH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Chain Colour: Silver, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White	1	152.44	182.93
Front Downstairs RH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Left, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 4 - Channel 1	1	289.56	347.47
Front Downstairs RH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Left, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 4, Blind Number In Fascia: 1, Control Type: Free Link, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 4 - Channel 2	1	432.20	518.64
Front Downstairs RH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Multiple Blinds In Fascia: Yes, Fascia Number: 4, Blind Number In Fascia: 2, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 4 - Channel 3	1	424.10	508.92
Front Downstairs RH Bed	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off back, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee, Channel Numbers: Remote 4 - Channel 4	1	289.56	347.47
	Motor Accessories	Remotes: Yisa 5 Zigbee	1	58.65	70.38
Downstairs Side Bedroom	Louvolite Cassette Roller	Fabric: Carnival BO 205cm, Color: Birch, Product Type: 70mm Fascia 5, Roll Direction: Off front, Controls Colour: White, Control Side: Right, Bottom Bar Options: Smart Rail Single Wrap, End Cap Colour: Grey, Fascia Colour: White, Motorisation: Somfy Battery Zigbee, Motor Type: Sonesse 28 Zigbee	1	386.50	463.80
	Motor Accessories	Remotes: Yisa 1 Zigbee	1	38.61	46.33

Location	Product	Description	Qty	Net price	Gross Price
Above Garage - Lounge	Verticals 2025	Product Type: 89mm B, Stack Side: Right, Control Type: Manual Wand, Pocket Type: Weights and Chain, Track Colour: White, Bracket Type: Top Fix, Weights and Chain Colour: White, Control Side: Right, Quote Notes: Fabric TBC, Track Type: Benthin	1	224.78	269.74
Above Garage - Bedroom	Verticals 2025	Product Type: 89mm B, Stack Side: Left, Control Type: Manual Wand, Pocket Type: Weights and Chain, Track Colour: White, Bracket Type: Top Fix, Weights and Chain Colour: White, Control Side: Left, Quote Notes: Fabric TBC, Track Type: Benthin	1	71.59	85.91
Above Garage - Landing	Verticals 2025	Product Type: 89mm B, Stack Side: Right, Control Type: Cord and Chain, Chain Colour: Chrome, Pocket Type: Weights and Chain, Track Colour: White, Bracket Type: Top Fix, Weights and Chain Colour: White, Control Side: Left, Quote Notes: Fabric TBC, Track Type: Benthin	1	146.52	175.82
	Fitting		1	400.00	480.00

Subtotal £ 13,726.74

VAT £ 2,745.37

Total £ 16,472.11

Paid amount £ 410.02

Total £ 16,062.09

\*\* To go ahead with this quote please call us on 01624 629940 to pay your 50% deposit by card or please see our bank details below \*\*

Deposit to be Paid: £ 8,236.06

Direct Deposit - Sort Code: 30-12-80 Account: 00913950  
Account Name: Talbot & Son /Blinds/ Ltd

If you have any queries please call us on 01624 629940 or visit our showroom Snugborough Trading Estate , Union Mills, IM4 4LH

\*\* For Our Terms & Conditions of Sale please go to

<https://www.talbots.im> \*\*