

rainbow

blinds&fabrics

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Babcock International Group
Network Engineering
Networks and Equipment Support
3 Lister Way
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Blantyre
G72 0FT

26/09/19

FAO John Foley

Ref: Headquarters Replacement Blinds

Dear Sir

Further to your recent enquiry, we have pleasure in submitting our quotation to supply and install the new blinds to your HQ office. The blinds shall be manufactured in the Silent Gliss 4910 and 4930 systems with side control chain operation with the controls fitted to comply with current blind safety regulations. The blind covers shall be manufactured in the flame retardant material of your choosing from the group 2 range.

Total Cost £63,644.72 plus VAT

We hope the above cost meets with your approval and look forward to hearing from you at your earliest convenience.

Assuring you of our best service at all times.

Yours Sincerely

Stephen Boyce
Contracts Manager

Allison Swankie

From: Alison Langskaill <AlisonLangskaill@SilentGliss.co.uk>
Sent: 20 September 2019 12:05
To: Allison Swankie
Subject: Re: Babcock Rail

Allison

Ok please use 50% on the 4930's for now. I'll bring that up with him too when he's back.

Best wishes

Allison

Allison Langskaill
Area Manager

Mobile 07720 038591

www.silentgliss.co.uk

From: Allison Swankie <allison@rainbow-blinds.com>
Sent: Friday, September 20, 2019 12:03:45 PM
To: Alison Langskaill <AlisonLangskaill@SilentGliss.co.uk>
Subject: RE: Babcock Rail

Just realised that actually 54 of them will need to be 4930's

From: Alison Langskaill <AlisonLangskaill@SilentGliss.co.uk>
Sent: 20 September 2019 11:59
To: Allison Swankie <allison@rainbow-blinds.com>
Subject: Re: Babcock Rail

Allison

Thanks I've sent him an email about the fabric choice as well. He asked us earlier in the week about distributors but made no mention of it being group 1. As it's an office might need a group 2 fabric.

Best wishes

Allison

Allison Langskaill
Area Manager

Mobile 07720 038591

Allison Swankie

From: Alison Langskaill <AlisonLangskaill@SilentGliss.co.uk>
Sent: 20 September 2019 11:27
To: Allison Swankie
Subject: Re: Babcock Rail

Allison

Please use 55% discount. When is expected completion?

Best wishes

Allison

Allison Langskaill
Area Manager

Mobile 07720 038591

www.silentgliss.co.uk

4910's -55% +30%
4930's -50% +30%

Group 2 as per Alison

$$90 @ 2400 \times 1700 = £593.13$$

$$54 @ 3400 \times 1700 = £1037.50$$

$$£346.98$$

$$= 31,228.20$$

$$£674.38$$

$$= 32,416.52$$

From: Allison Swankie <allison@rainbow-blinds.com>
Sent: Friday, September 20, 2019 11:26:11 AM
To: Alison Langskaill <AlisonLangskaill@SilentGliss.co.uk>
Subject: Babcock Rail

Hi Alison

I have an enquiry here for 144 nr 4910 roller blinds in a group 1 fabric for Babcock Rail. What discount could I have on these please?

Many Thanks
Allison

Regards,

Allison Swankie | Contracts Administrator
e. allison@rainbow-blinds.com
dd. 01698 353026
Rainbow Blinds and Fabrics
61 Canyon Road, Excelsior Park,
Wishaw, ML2 OEG
t. 01698 351 888 f. 01698 351 999
w. www.rainbow-blinds-and-interiors.co.uk

Total
£63644.72

Rainbow

 Blinds



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Allison Swankie

on leave til 01/10/19
Asked for fabric specifications

From: Stephen Boyce
Sent: 20 September 2019 08:01
To: Allison Swankie
Subject: FW: Babcock Rail Headquarters Replacement Blinds (UNCLASSIFIED)

Gliss 4910's

90 @ 2400 x 1700

54 @ 3400 x 1700

Best Regards
Stephen Boyce | Contracts Manager
m. 07917 739495
e. stephen@rainbow-blinds.com
dd. 01698 353021
Rainbow Blinds
61 Canyon Road, Excelsior Park,
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-50%

Rainbow
 **Blinds**



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From: Foley, John <john.foley@babcockinternational.com>
Sent: 19 September 2019 17:26
To: Stephen Boyce <stephen@rainbow-blinds.com>
Subject: Babcock Rail Headquarters Replacement Blinds (UNCLASSIFIED)

Classification: UNCLASSIFIED

Dear Stephen

Re the above I been asked to provide a cost for the total replacement of the blinds within Kintail House, can please provide a price for the works based on the following information, my first pass at the quantities is 90 in No blinds @ 2.4m x 1.7m, 54 in No blinds @ 3.4m x 1.7 there are possibly a couple more contained within LAN rooms however that will not amount to much.

The replacement blind fabric specification we wish to consider is Silent Gliss 4910

Include within your price disposal of all debris arising from the works and installation being carried out out-with normal working hours, can you detail the installation cost should it be carried out during normal working hours.

Regards

John

John Foley | Principal Surveyor
Network Engineering
Networks and Equipment Support | Land
Babcock International Group
3 Lister Way | Hamilton International Park | Blantyre | Glasgow | South Lanarkshire | G72 0FT
Tel: +441698 203030 | john.foley@babcockinternational.com
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