

|    | LOCATION     | TYPE | MATERIAL | COLOUR | LVR | FRAME | TILT | DRAWING | WIDTH | HEIGHT | TOT MID RAIL | CONFIGURATIONS | PRICE |
|----|--------------|------|----------|--------|-----|-------|------|---------|-------|--------|--------------|----------------|-------|
| 1  | Living Day L | ↑    | ↑        | ↑      |     | L     |      |         | 600   | 1963   |              |                | £124  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 2  | M            | ↑    | ↑        | ↑      |     | L     |      |         | 1000  | 1963   |              |                | £215  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 3  | R            | ↑    | ↑        | ↑      |     | L     |      |         | 600   | 1963   |              |                | £124  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 4  | Dining       | ↑    | ↑        | ↑      |     | L     |      |         | 1141  | 1739   |              |                | £203  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 5  | Master bay L | ↑    | ↑        | ↑      |     | L     |      |         | 600   | 1700   |              |                | £105  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 6  | M            | ↑    | ↑        | ↑      |     | L     |      |         | 1000  | 1700   |              |                | £178  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 7  | R            | ↑    | ↑        | ↑      |     | L     |      |         | 600   | 1700   |              |                | £105  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 8  | Middle Bed   | ↓    | ↓        | ↓      |     | L     |      |         | 970   | 1920   |              |                | £215  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 9  | Back Bed     | ↓    | ↓        | ↓      |     | L     |      |         | 931   | 1582   |              |                | £151  |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
| 10 |              |      |          |        |     | L     |      |         |       |        |              |                |       |
|    |              |      |          | HINGE  |     | Z     |      |         |       |        |              |                |       |
|    |              |      |          |        |     |       |      |         |       |        |              | RRP £1420      |       |
|    |              |      |          |        |     |       |      |         |       |        |              | -20% 1130      |       |
|    |              |      |          |        |     |       |      |         |       |        |              | 1130           |       |

|           |           |      |       |                    |                          |                |                          |           |   |                         |                          |
|-----------|-----------|------|-------|--------------------|--------------------------|----------------|--------------------------|-----------|---|-------------------------|--------------------------|
| CUSTOMER  | Pircher   | REF  | 63073 | FOLLOW UP          |                          | PRICING MATRIX |                          | SQM / QTY | £ | TOTAL £                 | 1130                     |
| CONTACT   | Elizabeth | REP  | Je22  | INSTALLATION REQ'D | <input type="checkbox"/> |                |                          |           |   | DEPOSIT PAID £          |                          |
| TELEPHONE |           | DATE | 8/9   | HAD OTHER QUOTE    | <input type="checkbox"/> | N/A            | <input type="checkbox"/> |           |   | METHOD                  |                          |
| EMAIL     |           |      |       | DETAILS            |                          |                |                          |           |   | OFFICIAL QUOTE REQUIRED | <input type="checkbox"/> |
|           |           |      |       |                    |                          |                |                          |           |   | BALANCE £               |                          |
|           |           |      |       |                    |                          |                |                          |           |   | SURVEY REQ'D            | <input type="checkbox"/> |
|           |           |      |       |                    |                          |                |                          |           |   | DATE ARRANGED           | / /                      |