

# RATTAN & TEAK

QUOTATION #1278 FOR A CUBA RETRACTABLE AWNING

Prepared for Tony Mottram

05<sup>th</sup> March 2022

Valid until 18<sup>th</sup> March



# R&T

## CUBA RETRACTABLE AWNING





# QUOTATION FOR A CUBA RETRACTABLE AWNING

## CUBA RETRACTABLE AWNING

- Made in Britain.
- The strongest folding arm awning in the UK.
- Bespoke Made To Measure.
- Built to order to your exact specification.
- Quality Guaranteed.
- Expert own installers guaranteeing a perfect fit.
- The most popular folding arm awning in the UK.
- Includes Somfy IO Motor with 5M power Cable + 5 Year Guarantee.

**RATTAN&TEAK**

01789 509 544 | [www.rattanandteak.co.uk](http://www.rattanandteak.co.uk)



Cuba Awnings | 50% OFF Construction

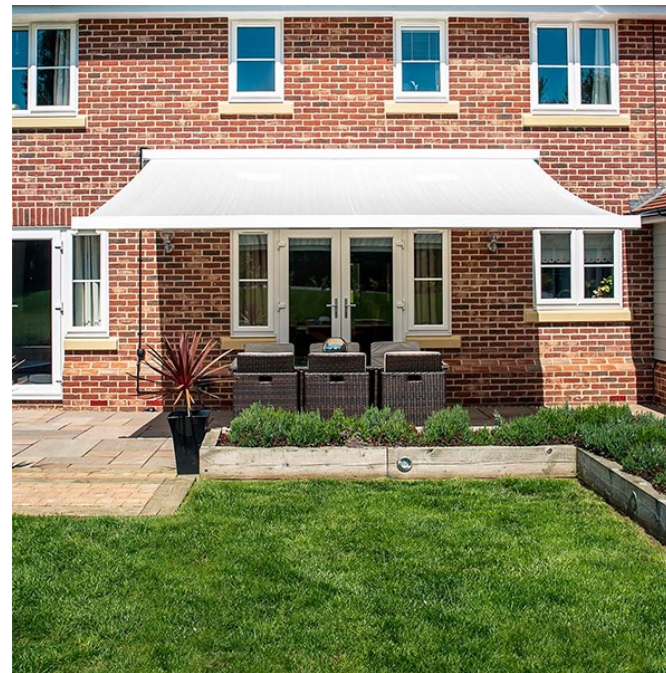
10% OFF AWNINGS



# CUSTOMER REQUIREMENTS

## CUBA RETRACTABLE AWNING

- Anthracite Grey Frame: 300cm projection. 350cm wide.
- Awning Fabric Colour - 385 820 Granite.
- Remote Control handset
- Full delivery and Installation
- No lighting or heating





# THE PRICE INCLUDES

<b>CUBA RETRACTABLE AWNING</b>	
Cuba Retractable Awning 3.5m wide and a projection of 3.0m	£4,560.00
Situo 1 Pure Single channel handset	£72.00
Fixing Kit	£86.40
Awning fitting and Installation Service	£500.00
<b>Subtotal incl. VAT</b>	<b>£5,218.40</b>
Discount (10% on Awning and 50% on Installation)	(£706.00)
<b>TOTAL PRICE (including VAT)</b>	<b>£4,512.40</b>

Total Amount of VAT included above	£752.07
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60% to be paid on order. Remaining 40% to be paid prior to installation.

Validity: 14 days, quotation is subject to exchange rates, materials, shipping and other cost charges.

Please note that the customer is responsible for providing power supply and obtaining an electricity compliance certificate.





## NEXT STEPS

- Accept Quotation
- Pay 60% deposit within 14 days of Quotation to secure Spring Sale Discount
- Manufacture 4 weeks
- Installation 1 day
- Project completion in April.

**Please note:**

- There will be a £250 labour charge made if the wall is not suitable for installation on the awning.
- It is the customer's responsibility to check whether any planning permission is required and is obtained.





## WHY RATTAN & TEAK

- Independent service rating 4.75/5 (1599 reviews, 05.03.2023)
- Independent product rating 4.79 / 5 (1550+ reviews, 05.03.2023)  
<https://www.cusrev.com/reviews/rattanandteak.co.uk>
- Pre-sales independent products advice and consultancy based around customer needs
- Site visit and measurement service
- CAD drawings / approval of specification prior to manufacture
- Expert construction teams – we install 100's of gazebos, pergolas and awnings
- After sales advice and support
- 5 year manufacturers warranty

*“Excellent customer service the lady was very polite and always kept me up to date with delivery details and information on product was brilliant . I work away but the delivery team were 10/10 on time got straight on with job and completed job with pergola looking perfect.”*

*Emma Dec 2022. Pergola Installation*

<https://www.cusrev.com/reviews/rattanandteak.co.uk/s/r-186341>



### Rattan and Teak



1599 reviews  
independently verified



Store rating 4.75 / 5



Product rating 4.79 / 5

*“Outstanding! Very personal throughout, always kept informed but in particular the care taken afterwards! When a small problem with the installation became apparent, the parts were exchanged immediately! Absolutely great customer service.”*

*Birgit Dec 2022. Veranda Installation*

<https://www.cusrev.com/reviews/rattanandteak.co.uk/s/r-179880>