

Elizabeth Stead

From: Gaius Guest
Sent: 22 April 2026 15:08
To: Richard Petrie
Cc: Sales Admin; Joe Guest
Subject: FW: 260416 Corroure Estate JG Edits.pptx
Attachments: 260422 Corroure Estate .pdf

Categories: Quote sent

Dear Richard

Thank you for joining the zoom call yesterday, we have made some adjustments to the presentation to make it more clear and for the numbers to include VAT.

Length around arc,

I was pushed for time prior to the meeting and have today on my two flights double checked the estimated length, the drawing suggests the section of the room is a quarter of a circle with a 6m radius which means the estimated length is approximately 9.5m around the perimeter rather than the 7.5m length that was suggested previously. This may have been a misunderstanding on my part and you were thinking only 66% of the arc but I had taken this to be the full length of the glazing around the curve. This means each section is approximately 690mm which would mean the folds would be 345mm which I think will work well to follow the curve. I have adjusted the prices to allow for the extra area but tried to keep this to a minimum. I am sorry that I had not done my due diligence before our meeting.

Materials quoted

I trust the samples arrived and made sense. The material we recommend is the French Pinoleum which is available as Flatweave Natural & some painted colours (The prices quoted) and also Roundweave (Extra cost for this option). There is also Natural Bamboo, which is the same price as Flatweave and this material looks great custom painted.

Larger Samples & using your own edging trim & lead times

We can send larger samples to the client if this would be useful to them. If the clients wish to consider using their own Trim it would be best to send a sample of the material for the technical team to approve. I can forward the

workshop address once we know this is of interest to you. Our standard lead time for a project like this would be 3 months minimum and we would need an extra 8-10 weeks once design was signed off for the hand-painted.

Survey, Project Management & Installation

We would need to spend 2-3 days on survey and templating, then 1-2 weeks on install. We would appoint an experienced project manager to oversee the project and provide all the wiring and control information and visit site as necessary.

Platinum Service – 5 Year service and extended warranty.

This is recommended for installations of this nature, your project is maximum width, curved and a long length which would benefit from annual maintenance service to make sure the blinds are maintained and kept in good working order. Whilst carrying out the annual service visit we will remove any insect debris and check all parts for wear and tear. The costs are shown on the pricing page within the excluded items and on the page covering the Platinum service. This is paid following for following installation and renewable after 5 years.

Follow-up zoom

Can we book this in for next Monday/Tuesday for you to feedback and for us to answer any questions and get next steps? I will be in Minneapolis so 6 hours behind you. 7AM my time would suit me best. 1PM your time, please confirm and I will send an invite for this time or you can let me know if it needs to be another time.

Your client's room is very special, we would very much like to work with you to create a shading masterpiece that is reliable, looks great and does what you need it to. The addition of blinds will change the whole way the room can be used and enjoyed. Let me know if you have any questions.

Gaius Guest

Gaius Guest
Founder

Grants Bespoke Blinds

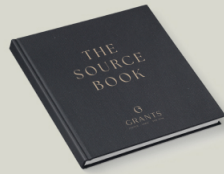
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