



GRANTS

*Est. 1982*

BESPOKE WINDOW TAILORING

PROPOSAL  
**Window Treatments**

PREPARED FOR:  
**Audrey Johns Ltd**  
**Jane Johns**

PROJECT REF:  
**P19068**

PROJECT LOCATION:  
**22 Lancaster Grove**  
**NW3 4PB**

**23 January 2023**

Jane Johns  
Audrey Johns Ltd  
The Sail Loft  
1a & 1b Brunel Quay  
Neyland  
MILFORD HAVEN, Pembrokeshire SA73 1PY

23 January 2023

Dear Jane Johns,

Thank you for the opportunity you have given Grants, to quote for blinds to suit your property.

Should you favour Grants, we believe you will benefit from a supplier who not only offers high quality products but will also provide total support, excellent service and a full understanding of your requirements.

Your project will receive our careful attention at all times and we will endeavour to assist you in maximizing the use and enjoyment of your property. Grants ensure a first-class service from inception to completion.

Yours sincerely

Gaius Guest

**Client Name**

Audrey Johns Ltd  
Jane Johns  
The Sail Loft  
1a & 1b Brunel Quay  
Neyland  
MILFORD HAVEN, Pembrokeshire SA73 1PY  
  
Phone  
Fax 07875 244931  
Email jane@audrey-johns.co.uk

**Project Location**

22 Lancaster Grove  
LONDON, NW3 4PB  
  
Phone  
Fax  
Email

**Client Name**

**Salesperson**

Gaius Guest

**Terms**

50/50

**Description**

**Total Price**

*To project manage following instruction, measure supply and install the following blackout blinds for the skylight windows. To be fitted within concealment frames to be built in or surface mounted.*

**Lower Ground Floor Skylight**

2 No. Mains powered Blackout Skylight blinds meeting in the middle & to fit within Blindspace concealment frame  
Extra cost for Blindspace concealment frame

£20,578.00  
£6,607.50

**Breakfast Room Skylight**

2 No. Lutron Blackout Skylight blinds meeting in the middle & to fit within Blindspace concealment frame  
Extra cost for Blindspace concealment frame

£15,718.00  
£3,946.00

**2nd Floor Landing**

1 No. Lutron Blackout Skylight blind to fit within Blindspace concealment frame  
Extra cost for Blindspace concealment frame

£8,462.00  
£1,514.00

**Proposal**

*Prices are based on the different window areas being ordered at the same time and if parts of the proposal are ordered separately, the price may be subject to change.*

**Pricing**

*All prices include fitting of blinds and exclude VAT. Pricing assumes installation within 6 months, early order is recommended to enable Grants to assist with project management. Installation period to be agreed at order stage and pricing may be subject to increase if project is delayed.*

**Main Contractors Discount**

*Has not been included, will need to add to pricing if required.*

**Payment terms**

*Payment terms are usually 50/50: 50% Deposit with order, remaining 50% payment 1 week prior to installation. If survey is completed, the products are ordered and installation is delayed by the client the final payment is required to be paid.*

## Description

Total Price

*Our bank details for BACS payments are:*

*Leigh House Solutions  
Sort code: 55-81-26 Account no: 88174085  
Old Bank Winchester Natwest  
IBAN - GB73NWBK55812688174085  
Bic/SWIFT - NWBKGB2L*

*For card payment please contact your Sales Designer who will send you the invoice/link to pay online.*

### *Additional Charges*

*If any changes are made by the client after the survey, or any agreed building requirements are not put in place by the client prior to installation resulting in a problem with the products, any extra work required from this will be chargeable to the client.*

### *Access*

*Access equipment for heights over 3600mm off floor level or specialist requirement is not included in the quote and will be required to be provided by the main contractor.*

### *Power Supply and Wiring*

*240V fused spur to be provided by the client/main contractor prior to the installation. Price includes for concealed low voltage wiring during construction of the building provided the products are ordered in sufficient time.*

### *Controls and AV Integration*

*Unless stated our proposal does not allow for any products to enable blinds to be controlled by a 3rd party AV control system. Pricing for this will be provided once the specified requirements are confirmed by the AV company responsible for the integration. Pricing allows for the commissioning of blinds.*

### *Blindspace Installations*

*It is recommended that the blinds and the Blindspace products are ordered together to ensure that the end result can be project managed and guaranteed by Grants Blinds and not subject to change of specification that may affect the dimensions required.*

*Unless otherwise agreed, products are on a supply only basis following an initial guidance and/or survey by Grants Blinds. The contractor will do the installation and not Grants Blinds. Once installed the areas around the Blindspace boxes will need to be finished off by the contractor after the install and commissioning of blinds.*

*Where Blindspace is ordered separately no project management or site attendance is available.*

*Design for inclusion of Blindspace remains the responsibility of the client or the client's representatives. Grants do offer a Blindspace installation service charged at a day rate of £850 ex VAT or can provide a quotation on a job-by-job basis.*

### *CIS scheme*

*Blinds & curtains are not part of the CIS scheme.*

### *Terms and Conditions*

*Our standard terms and conditions apply, copies available on request.*

**Description****Total Price**

Please contact me if I can be of further assistance.

Subtotal	£56,825.50
VAT	£11,365.10
Carriage	£0.00
<b>Total</b>	<b>£68,190.60</b>

**Payment Methods:**

Our bank details for BACS payments are:

Sort code: 55-81-26 Account no: 88174085

For card payment please contact your Sales Designer who will send you the invoice/link to pay online.

All business is accepted according to our Terms and Conditions as enclosed

All goods remain the property of Leigh House Solutions Ltd until paid for in full. Reg No: 06774291 VAT No: 112 4047 66

**To accept this quotation, please print off and return the signed form by email, fax or post.**

\_\_ / \_\_ / 20 \_\_

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Print Name**

\_\_\_\_\_  
**Today's Date**

01/23/23

11:46:36

## Service & Guarantee | Silver Service

### Silver Service – Included in proposed prices

- ✓ Full 5 year guarantee on parts only, no call out charges for first 2 years

### Platinum Service – Price on request

Grants Platinum Service is tailored to provide our Clients with the most comprehensive service option available. Grants Platinum Service ensures the longevity of your blinds and



Taking customer care to the highest level

provides peace of mind in the event of any maintenance requirements that may occur.

Platinum service includes as standard: -

- ✓ FREE Annual maintenance service for the first 5 years with the option to extend
  - ✓ Releasing all blinds from the top rail and removing any dust/insects from behind the fabric
  - ✓ Cleaning of any marks from hardware i.e. rails etc.
  - ✓ Checking all motor/manual assembly components for wear and tear, replacing as necessary
  - ✓ Refitting of blinds, checking all drive cords and re-tensioning accordingly
  - ✓ Re-siliconing all support wires on roof blinds
  - ✓ Checking and testing the operation of the blinds
- ✓ Full 5 year guarantee – full, all inclusive package
- ✓ FREE Service call-out for 5 years
- ✓ FREE Solarwood Reflective Backing
- ✓ 50% off Solar Reflective Lining Option
- ✓ A dedicated service telephone line – priority treatment for Platinum clients
- ✓ Generous rewards with the Grants recommend a friend to us scheme

## **Grants Blinds: Contact Details**

Main Contact	<b>Gaius Guest</b>
Sales Administration	<b>Kerry-Ann Coffey</b>
Contract Coordinator	<b>Linda Rountree</b>
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	<b>Leigh House</b>
	<b>Single Street</b>
	<b>Westerham</b>
	<b>Kent</b>
	<b>TN16 3AB</b>