

RE: B600 cabrio

Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>

Sat 28/03/2020 17:22

To: Leeana Taft <Leeana@cpinteriors.je>

Cc: Adrian Colston-Weeks <Adrian@cpinteriors.je>; Mark Pratt <Mark.Pratt@broadview.co.uk>; Mike Lingham <Mike.Lingham@broadview.co.uk>

Hi Leeana,

I'm afraid not!

The price I have quoted and resent to you includes one of our guys coming over for the first installation to work with your team to validate the warranty.

£16k + vat would only cover the roof element not the screens as well. The price quoted is Inc. vat.

The RAL colour is additional £1,974 Inc. vat. Only white and Anthracite grey are standard.

As we are offering some pretty competitive deals at the moment, I would be happy to include to the RAL FOC. There is already a 30% discount applied to the price from February which I am honouring . .

Kind regards

Harriet

From: Leeana Taft [mailto:Leeana@cpinteriors.je]

Sent: 28 March 2020 17:09

To: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>

Cc: Adrian Colston-Weeks <Adrian@cpinteriors.je>

Subject: Re: B600 cabrio

Hi Harriet

Adrian said the supply only price to us was approx.. £16,000 – please can you confirm?

thanks

From: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>

Date: Saturday, 28 March 2020 at 15:34

To: Leeana Taft <Leeana@cpinteriors.je>

Subject: Re: B600 cabrio

Hi Leeana

Yes I can, subject to transport.

Which LED lighting do you require?

KR

Harriet

Sent from my Samsung Galaxy smartphone.

----- Original message -----

From: Leeana Taft <Leeana@cpinteriors.je>

Date: 28/03/2020 13:47 (GMT+00:00)

To: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>

Subject: Re: B600 cabrio

Please can you confirm the price to us for supply only I know you discussed on telephone with Adrian?

I am working with client to get their required spec. Your prompt response be appreciated.

Many thanks

From: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>

Date: Friday, 27 March 2020 at 15:31

To: Leeana Taft <Leeana@cpinteriors.je>

Cc: Mike Lingham <Mike.Lingham@broadview.co.uk>, Mark Pratt <Mark.Pratt@broadview.co.uk>

Subject: RE: B600 cabrio

This is where we were previously:

B600 in standard colours 6m x 4m

2 x 4m screens in serge 600 5%

1 x 6m screen in serge 600 5%

Installation (standard not including transport of goods or ground works or ferry costs)

£24,856 Inc. vat

Add 4 LED louvers, warm, white dimmable £1,653 Inc. vat

Add perimeter lighting in warm white £1,850 Inc. vat

(if both together add £870 Inc. vat for control box)

Platinum heater with receiver 2.3k £1,550 Inc. vat

Tungsten 3kw with receiver £,1350 Inc. vat

From: Harriet Sheppard
Sent: 27 March 2020 15:31
To: 'Leeana Taft' <Leeana@cpinteriors.je>
Cc: Mike Lingham <Mike.Lingham@broadview.co.uk>; Mark Pratt <Mark.Pratt@broadview.co.uk>
Subject: RE: B600 cabrio

Hi Leeana,

If you are able to confirm the full specification required and when it would be required (lock downs permitting) then I can send you our best price based on that.

Kind regards

Harriet

From: Leeana Taft [<mailto:Leeana@cpinteriors.je>]
Sent: 27 March 2020 13:02
To: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>
Subject: Re: B600 cabrio

Yes, i'm working from home but we still have some staff in as we are behind Uk and still just at social distancing stage. strange times!

What deals are we talking??

thanks



Leeana Taft
Director



Tel: (01534) 768141
www.cpinteriors.je
Rue des Pres Trading Estate, St S
JE2 7QN

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From: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>
Sent: 27 March 2020 12:59
To: Leeana Taft <Leeana@cpinteriors.je>
Subject: RE: B600 cabrio

Hi Leeana,

Good to hear from you.

We are still working from home and processing orders ready for Belgium to re-open – some deals to be had now to!

Normal lead time in standard colour is about 6 weeks. Currently extended by a week as it stands today.

Kind regards

Harriet

From: Leeana Taft [<mailto:Leeana@cpinteriors.je>]
Sent: 27 March 2020 12:57
To: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>
Subject: Fw: B600 cabrio

Hi

Please can you give me the normal lead time on this product/s

thank you for your help



Leeana Taft
Director



Tel: (01534) 768141
www.cpinteriors.je
Rue des Pres Trading Estate, St Saviour,
JE2 7QN

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From: Adrian Colston-Weeks <Adrian@cpinteriors.je>
Sent: 10 March 2020 18:26
To: Leeana Taft <Leeana@cpinteriors.je>
Subject: FW: B600 cabrio



Adrian Colston-Weeks
Director



Tel: (01534) 768141
www.cpinteriors.je
Rue des Pres Trading Estate, St Saviour, Jersey,
JE2 7QN

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From: Harriet Sheppard <HI Harriet>
Sent: Tuesday, 10 March 2020 16:52
To: Adrian Colston-Weeks <Adrian@cpinteriors.je>
Cc: Mike Lingham <Mike.Lingham@broadview.co.uk>
Subject: RE: B600 cabrio

Hi Adrian,

Thank you for the call today. The day has rather run away with me, so I have for now shown the costs for the B600 with 3 screens with separate costs for heaters and LEDs. If all agreeable with the client I can assist in putting together a partnership quote with lots of images and more information. Also we can then have a more detailed conversation about how we work together.

B600 in standard colours 6m x 4m
2 x 4m screens in serge 600 5%
1 x 6m screen in serge 600 5%
Installation (standard not including transport of goods or ground works or ferry costs)
£24,856 Inc. vat

Add 4 LED louvers, warm, white dimmable £1,653 Inc. vat
Add perimeter lighting in warm white £1,850 Inc. vat
(if both together add £870 Inc. vat for control box)

Platinum heater with receiver 2.3k £1,550 Inc. vat
Tungsten 3kw with receiver £1,350 Inc. vat

Attached a few photos of our installations to hopefully install some confidence!

Kind regards

Harriet Sheppard

Commercial Manager

Email: harriet.sheppard@broadview.co.uk

Web: www.broadview.co.uk

Phone: 01202 679 012

DD: 01202 644003

Mobile: 07801 297 228



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From: Adrian Colston-Weeks [<mailto:Adrian@cpinteriors.je>]
Sent: 10 March 2020 12:09
To: Harriet Sheppard <Harriet.Sheppard@broadview.co.uk>
Subject: B600 cabrio

Hi Harriet

Thanks for talking earlier, I will await you best price.

Thanks

Adrian Colston-Weeks
Director



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www.cpinteriors.je
Rue des Pres Trading Estate, St Saviour, Jersey,
JE2 7QN

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