

Shading Solutions Quotation

Quote to complying ASD or RIS WTD only.

Job Information

Sidemark: Clos du Roche honeycomb
Job Type: Residential
Name of Entity:

Job Location:
Spec Registration Number:
Name of Space:

Customer Information

Name: C.P. INTERIORS @ JERSEY
Account No: 116342
Phone: +44(0)1534768141
Rep: H(EA NON-UK/SHADE OEM)

Sales Market Channel: EAW
Fax: +44(0)1534768628

Quote Information

By: FVARELA
Created: Wednesday, September 2, 2020 6:34:43 AM

Quoted For:
PO No: Clos du roche honeycomb

Shipping Information

Name: C.P. INTERIORS @ JERSEY
Address: UNIT 28
RUE DES PRES TRADING ESTATE
ST. SAVIOUR JE2 7QN
Country: JE

Quality Review

After a quality review of this order, we have found the following concerns. Please review and note changes as needed.

Transformers Missing or Don't Match Number of Blinds

Some of the blinds on this quote require transformers. Currently there are not enough to support the number of blinds requested. Transformers can be quoted at an additional fee.

Informational Note

Lutron screwdrivers and styluses can be purchased through Lutron EA office @ +44 (0)20 7702 0657.

Quotation Based Upon:

[SQT Revision: 3](#)

Qualifiers / Exceptions:

- * This quote is based upon the SCT Est # 16 from on 8/17/2020.

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Account No: 116342 **Phone:** +44(0)1534768141 **Fax:** +44(0)1534768628
Rep: H(EA NON-UK/SHADE OEM)

Lead Time After Release: 5 weeks.

List Price:	£ 14,063.39
Your cost from Lutron - Subtotal:	£ 8,438.02
Shipping and Handling:	£ 223.61
Total:	£ 8,661.63
Currency in GBP £	

To convert this quote into an order, sign this quote and send a copy of any changes you are requesting. If your request modifies pricing, we will send you another quote.

All pages of this quote have been reviewed for correct information

Quote No : S-YU805 Rev 3

Please select one of the checkboxes below:

Accepted as quoted. Accepted with "NOTED" changes (see attached pages).

1 - Accepted By: _____

2 - PO Number: Clos du roche honeycomb Date: _____

3 - Please Email to: commercialshadeest@lutron.com

CAREFULLY REVIEW YOUR ORDER. Window shades are custom products and are manufactured to order. As such, Lutron generally will not accept requests to cancel or change an order.

Order changes are considered to be, but not limited to, any changes to shade measurements, fabrics, style, or components. Refer to Lutron's Terms and Conditions of sale for more details.

Cancellation Policy:

Orders for standard Lutron products may only be revised or canceled prior to the date of loading at the place of shipment, and only with Lutron's prior consent. Orders for nonstandard or custom Lutron products may only be revised or canceled prior to the commencement of production, and only with Lutron's prior consent. Any product which Lutron has the capability of producing but does not inventory is considered a nonstandard or custom product. All cancelled orders, whether for standard products or nonstandard or custom products, shall be subject to a cancellation charge of 25% of the order price. If not cancelled as provided herein, customer shall be liable for the full order price.

All products are provided pursuant to Lutron's Terms and Conditions of Sale

1. Acceptance of Orders/Terms: All orders are subject to acceptance by Lutron Electronics Co., Inc. ("SUPPLIER") at its Coopersburg, PA headquarters. SUPPLIER reserves the right to reject any order. Possession of a price list does not constitute an offer to sell. Acceptance of any order by SUPPLIER is expressly conditioned on Customer's assent to the terms and conditions set forth herein ("Terms") and the waiver by Customer of any terms and conditions contained in any order form, confirmation, or any other communication of Customer, whether previously or hereafter delivered to SUPPLIER, which either add to, differ from, modify, conflict with or are otherwise inconsistent with any term or condition herein. SUPPLIER hereby gives notice of its objection to any additional or different terms or conditions in any such order form, confirmation or communication. Customer's failure to object in writing to these Terms prior to the earlier of Customer's acceptance of the products ordered or fifteen (15) days after delivery thereof to Customer will constitute agreement by Customer to these Terms.

2. Hold for Release Orders: An order may be placed on a hold-for-release basis. Prices are firm for 3 months from date of order acceptance. The price of all hold-for-release orders not released by Customer for immediate shipment within 3 months from the date of order acceptance will be subject to a maximum 10% escalation to cover additional cost of labor and material. All hold-for-release orders not released for immediate shipment within 6 months from the date of order acceptance may be cancelled by SUPPLIER and subject to a 25% cancellation charge based on the price of the order.

3. Product Changes: SUPPLIER reserves the right to discontinue the manufacture or sale of any product ("Supplier Product") at any time or to alter, modify or redesign the Supplier Products.

4. Use of Trademarks: Customer shall use SUPPLIER's trademarks, logos or other identifiers in accordance with SUPPLIER's Corporate ID Guidelines and Style Guide found at www.lutron.com/styleguide and hereby incorporated by reference.

5. Price: All prices stated in a Lutron Price List or as otherwise provided to Customer in writing are subject to change without notice. Should any governmental action or request prevent SUPPLIER from implementing any price or continuing any price already in effect, SUPPLIER may at its option cancel Customer's order or any part thereof.

6. Taxes/Duties: All prices exclude Taxes (as defined in Article 14). Supplier Products are subject to any and all applicable Taxes and payment of such Taxes are the sole responsibility of the Customer.

7. Credit Approval: Customer credit approval is required prior to any shipment. If SUPPLIER determines at any time that Customer's financial condition does not justify the extension of credit to Customer, then SUPPLIER may at its option require cash payments in advance or other satisfactory security prior to delivery.

8. Cancellation/Change Orders: Orders for standard Supplier Products may only be revised or canceled by Customer prior to the date of loading at the place of shipment, and only with SUPPLIER's prior consent. Orders for nonstandard or custom Supplier Products may only be revised or canceled by Customer prior to the commencement of production, and only with SUPPLIER's prior consent. Any product which SUPPLIER has the capability of producing but does not inventory is considered a nonstandard or custom product. All cancelled orders, whether for standard Supplier Products or nonstandard or custom Supplier Products, shall be subject to a cancellation charge of 25% of the order price. If not cancelled as provided herein, Customer shall be liable for the full order price.

9. Packaging/Shipping/Risk of Loss: Unless otherwise agreed by SUPPLIER in writing (i) SUPPLIER shall select the method of shipment and carrier, and (ii) costs for shipping shall be billed to Customer in accordance with the carrier's then current price list. Costs for special packaging and/or handling requested by Customer shall be the responsibility of Customer. The risk of loss, damage or shortage of SUPPLIER Products shall pass to Customer upon delivery to the carrier regardless of notice to Customer. SUPPLIER assumes no responsibility for insuring shipments unless specifically agreed to in writing by SUPPLIER, in which case the cost of insurance shall be for Customer's account.

10. Title: Title to the Supplier Products shall only pass to the Customer upon the occurrence of any one of the following events: (i) the Customer having paid to the SUPPLIER all sums (including any default interest, if applicable) due from it to the SUPPLIER under the applicable invoice(s) between the SUPPLIER and the Customer and SUPPLIER having received such payment as defined in the these Terms, or (ii) the SUPPLIER serving on the Customer notice in writing specifying that title to the Supplier Product has passed. Until title to the Supplier Product has passed to the Customer as set forth herein, the Customer shall possess the Supplier Product as a fiduciary and bailee of the SUPPLIER. If the SUPPLIER so requires, Customer shall store the Supplier Product separately from other goods and shall ensure that they are clearly identifiable as belonging to the SUPPLIER. The SUPPLIER may recover Supplier Product in respect of which title has not passed to the Customer at any time and the Customer irrevocably authorizes/licenses the SUPPLIER, its officers, employees and agents to enter upon any premises of the Customer, with or

without vehicles, for the purpose either of recovering goods in respect of which title has not passed to Customer or confirming that the Supplier Product is being stored and/or identified as required by SUPPLIER.

11. Delivery: Quoted shipping and/or delivery dates are based on estimates at the time of order. SUPPLIER shall use reasonable commercial efforts to meet such shipping and/or delivery dates, but SUPPLIER shall not be liable for any direct or indirect costs or damages, including without limitation incidental or consequential damages, resulting from late deliveries, to the extent permitted by law. Except as expressly provided otherwise herein, Customer agrees to purchase and pay for all material ordered as specified on SUPPLIER's invoice.

12. Claims for Loss, Damage or Shortage: Any claims for damage, loss or shortage should be filed by Customer with the respective transportation carrier in writing immediately upon receipt of the Supplier Products. In no event shall SUPPLIER be liable for damage or loss to a shipment caused by a carrier. If shortage exists with respect to any shipment and it is not concealed, Customer shall secure a notation of such shortage from the carrier on the freight bill or delivery receipt. If shortage is concealed, Customer must notify the carrier and SUPPLIER within 15 days. No claims for damage, loss or shortage will be allowed unless they are accompanied by an inspection report or signed delivery receipt noting such damage, loss or shortage signed by a representative of the carrier and forwarded to SUPPLIER within 30 days of the invoice date

Quotations:

Quoted prices are firm for 3 months from date of quotation. After 3 months and up to 6 months, all quotations will be subject to a maximum of 10% escalation to cover increased costs of labor and material. All quotations must be re-quoted after 6 months.

Conditions:

All shipments are FOB factory.

Country of Origin:

Upon written request, Lutron will provide country of origin for the products quoted.

Returns:

Returns will be subject to a restocking charge based on the equipment type. Shades and controls will be evaluated on a job by job basis to determine ability to rework and resell these products. Custom items are not returnable unless there is a defect in workmanship from Lutron. All units must be returned unused and in the original cartons.

Installation:

Any electrical wiring must be provided by a qualified electrician.

Summary (Shade Related)

Dimensions specified in millimeters

Currency in GBP £

Line Item	Room Mark	Area #	IHA	Product Description	Material	Measured/BtoBWidth	Height	RailR	Qty.	Unit Cost	Ext. Cost
1	W2-01 Master bed		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	610	2381	n/a	1	£ 408.56	£ 408.56
2			N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	1041	2381	n/a	1	£ 454.07	£ 454.07
3			N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	1651	2381	n/a	1	£ 573.46	£ 573.46
4			N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	1670	2381	n/a	1	£ 573.46	£ 573.46
5			N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	870	2381	n/a	1	£ 418.35	£ 418.35
6			N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	610	2381	n/a	1	£ 408.56	£ 408.56
7	W01-00 Bed 1		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	1245	2642	n/a	2	£ 625.33	£ 1,250.66
8	W1-00 Bed 1		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	1235	2642	n/a	2	£ 625.33	£ 1,250.66
9	W2-00 Bed 2		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	2419	2642	n/a	1	£ 790.72	£ 790.72
10	W2-00 Bed 2		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	2419	2642	n/a	1	£ 790.72	£ 790.72
11	W3-00 Bed 3		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	2045	2642	n/a	1	£ 759.40	£ 759.40
12	W3-00 Bed 3		N/A	Insulating Honeycomb Shade, Sivoia QS Triathlon 868 MHz	RD-SL-MS	2045	2642	n/a	1	£ 759.40	£ 759.40

Sub Total (Shade Related): £ 8,438.02

Shipping and Handling (Shade Related): £ 223.61

Summary (All Products - Sub Totals)

Currency in GBP £

Sub Total (Shade Related): £ 8,438.02

Shipping and Handling (Shade Related): £ 223.61

Total Units: 14

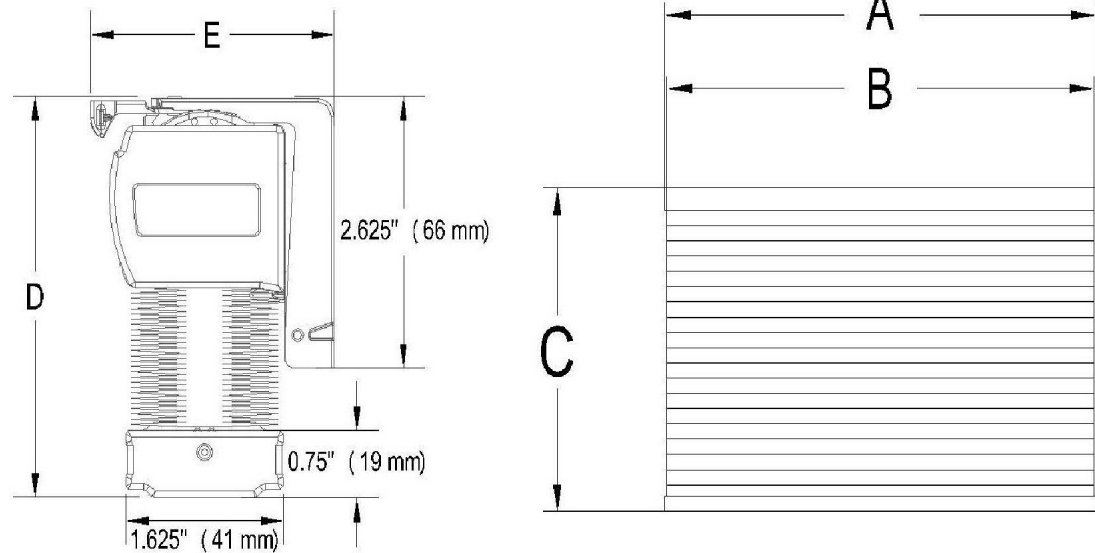
Your cost from Lutron - Subtotal: £ 8,438.02

Shipping and Handling: £ 223.61

Total: £ 8,661.63



Drawing Not To Scale. For Reference Only.



Dimensions specified in millimeters
Estimated stack includes headrail, bottom bar, and mounting bracket

Line Item(s): 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12
Product Family: Insulating Honeycomb Shade
Operator: Sivoia QS Triathlon 868 MHz
Headrail: Aluminum
Bottom Bar: Aluminum
Battery Powered: No
Fabric Code: RD-SL-MS
Fabric Type: Room-Darkening Single-cell
Fabric Name: Spun Lace - Colors (Rio)
Fabric Color: Mist
Headrail Color: White
Bottom Bar Color: White
Mount Location: Inside
Enhancements: None

Line Item	Room Mark	Qty.	Measured Width	System Headrail Width (A)	Fabric Width (B)	Height (C)	System Projection (E)	Estimated Stack (D)	Back Cover	Back Cover Width
1	W2-01 Master bed	1	610	603	600	2381	63	111	No	0
2		1	1041	1035	1032	2381	63	111	No	0
3		1	1651	1645	1641	2381	63	111	No	0
4		1	1670	1664	1661	2381	63	111	No	0
5		1	870	864	860	2381	63	111	No	0
6		1	610	603	600	2381	63	111	No	0
7	W01-00 Bed 1	2	1245	1238	1235	2642	63	118	No	0
8	W1-00 Bed 1	2	1235	1229	1226	2642	63	118	No	0
9	W2-00 Bed 2	1	2419	2413	2410	2642	63	118	No	0
10	W2-00 Bed 2	1	2419	2413	2410	2642	63	118	No	0
11	W3-00 Bed 3	1	2045	2038	2035	2642	63	118	No	0
12	W3-00 Bed 3	1	2045	2038	2035	2642	63	118	No	0

