



**WF Glazing Protection Ltd**

NBV Enterprise Centre  
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**Quotation**  
**Quotation# EST-011403**

**Bill To**

**Concorde Blinds**

Margaret Manko  
4 Sunbeam Road, Woburn Road Industrial Estate  
Bedford  
Bedfordshire  
MK42 7BY  
01234 841535

**Quotation Date :** 18/08/2023  
**Expiry Date :** 30/09/2023  
**Reference# :** Day-time Privacy, Apollo House

Thank you for inviting us to provide you with this quotation, I am pleased to offer the following solutions below.

#	Item & Description	Qty	Rate	Amount (excl. VAT)
1	<p>SolarGard Sentinel Plus Silver20 OSW A silver reflective external mirror film providing very high levels of glare and heat reduction along with one-way daytime privacy.</p> <p>Performance on clear double glazed units:</p> <ul style="list-style-type: none"><li>• Visible Light Transmission - 15%</li><li>• Internal Reflection - 57%</li><li>• UV Rejection - 99%</li><li>• Heat Gain Reduction - 81%</li><li>• G-Value - 0.14</li><li>• Total Solar Energy Rejection - 86%</li><li>• Glare Reduction - 82%</li></ul> <p>7 year Installation Warranty against bubbling, crazing and peeling when installed and Edge Sealed by a SolarGard Approved Dealer.</p>	1.00	0.00	0.00
2	<p>Crystal Etch A polymeric calendered etch effect vinyl, with a distinctive glitter effect, offering privacy to windows.</p>	1.00	0.00	0.00
3	<p>Budget cost, subject to survey, for the following, is :</p> <ul style="list-style-type: none"><li>- Clean and prepare glass for film application</li><li>- Apply Silver20 OSW, externally to the windows, below the top openers</li><li>- Edge seal with black silicone.</li><li>- Apply a 300mm Crystal Etch band to the bottom cill, as an anti-reflection band to deter birds.</li></ul>	1.00	16,390.00	16,390.00





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NOTE: The glass dimension exceeds the maximum width of the film, hence a central vertical join is required.

Project Requirements: Day-time Privacy

Further to your email, your requirement is for day-time privacy to the office windows.

Based on the dimensions provided, please find film specification above, along with the cost to supply & fit.

I have also quoted for a 300mm height frosted band from the bottom edge of the windows, to eliminate the reflection of the solar film, in order to deter birds from pecking at the windows when they are on the ground.

One-Way Vision Privacy. This can only be achieved using a dark film and is dependent upon the light ratio on either side of the glass. You view from the darkest side to the lightest side. For this reason, the film will only be effective during daylight hours when it is brighter outside. Any light source behind the film causing a back lighting effect may also affect its appearance and effectiveness. The darker and more reflective the film, the more privacy it will provide.

Please note, a central vertical join will be required, since the dimension of the window exceeds the maximum film width.

Budget costs, subject to survey, assume work in normal office hours with clean and clear access to all windows in one project visit.

Any access equipment requirements will be at additional cost and subject to survey.

### Terms & Conditions

Attached in separate document on your email.

All prices are subject to VAT at 20%.

Window film is outside the scope of CIS and hence the VAT Reverse Charge does not apply.

50% Deposit required.

